



FOR IMMEDIATE RELEASE

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XPEDX NAMES WEISENBACH EVP-SALES AND MARKETING; BELEW APPOINTED VP-STRATEGY AND PLANNING

LOVELAND, Ohio, June 19, 2007—xpdx has named Tom Weisenbach executive vice president for sales and marketing and Guy Belew vice president for strategy and planning. Both are veteran xpdx and distribution industry executives.

“Tightly aligning sales and marketing and further deepening our focus on strategic planning will make xpdx an even stronger customer-centered business,” said xpdx president Tom Kadien. “Tom and Guy are ideally suited for these important roles.”

xpdx is North America’s largest marketer and distributor of printing papers and graphics supplies and equipment. It is also a large distributor of packaging and janitorial-sanitary supplies and equipment as well as a fast-growing provider of third-party logistics services for companies worldwide.

Weisenbach, former head of the xpdx South Central region in Greensboro, N.C., now leads the company’s sales and marketing organizations and brings the two groups under central leadership. Weisenbach is a vice president of xpdx parent company International Paper and reports to Kadien.

Weisenbach began his career in 1974 as a sales representative for the former Chatfield Paper Company in Marion, Ohio. He has held various positions including packaging sales manager for Mead Merchants in Chicago, packaging marketing director and vice president of marketing for Mead Merchants in Dayton, Ohio, with responsibilities for printing paper, packaging and facility supplies prior to Mead Merchants’ acquisition by Zellerbach in 1986.

Weisenbach was vice president-general manager for the Zellerbach printing business, and, upon its acquisition by xpdx, he was named group vice president of the Cincinnati-based Tri-State Group. In 2003, Weisenbach was appointed senior vice president of the xpdx South Central Region in Greensboro, N.C., and was promoted to executive vice president of the South Central Region in 2005.



Belew, former vice president of marketing, is now responsible for developing and overseeing the company's long-term strategic plans and exploring new business opportunities. He also is in charge of Lenexa, KS-based xpedx Printing Technologies and the xpedx National Technology Center in metro Cleveland, Ohio. Belew is a member of the xpedx senior lead team.

Belew began his career in 1980 with Dillard Paper in Charlotte, NC, as a specification sales rep. He has held various sales, sales management and general management positions, including GM of Dillard Paper's Baltimore operations. He has also held various marketing positions, including director of marketing for printing in the xpedx Southeast region, national director of marketing, printing papers, xpedx, and national VP of marketing for xpedx. Belew also serves as a trustee of the Paper Foundation, and was chairman of the NPTA Alliance in 2001-2002.

About xpedx and its businesses

xpedx is North America's largest marketer and distributor of printing papers and graphics supplies and equipment. It is also a major distributor of packaging supplies and equipment and facility supplies and equipment. Customers include commercial printers, publishers, manufacturers, retailers, facility managers and companies across many industry segments. xpedx is a wholly owned division of International Paper Co. (NYSE: IP).

In addition to delivering the world's largest offering of printing papers from a single source, xpedx provides graphics professionals with advanced digital prepress equipment, hardware and graphics software, Ryobi presses and digital workflows, color management tools, finishing, bindery and packaging systems. xpedx also offers detailed operations analysis, advice and financing to help make a customer's printing operations more efficient and profitable.

xpedx is one of the largest providers of post-consumer waste content and recycled printing papers in North America. xpedx in 2006 became the first U.S. paper merchant to receive national chain-of-custody certification for standards established by the Sustainable Forestry Initiative (SFI) and Forest Stewardship Council (FSC).

Other xpedx owned-and-operated businesses include New York-based Bulkley Dunton; Lenexa, KS-based xpedx Printing Technologies/Ryobi; Loveland, Ohio-based Saalfeld Redistribution; the xpedx National Technology Center (NTC), a pre-press laboratory and demonstration center based in metropolitan Cleveland, Ohio, as well as a network of 135 retail paper stores in 33 states that operate under the names xpedx Paper & Graphics, xpedx Paper Store, If It's Paper and Arvey Paper & Office Products. In Mexico, xpedx



owns and operates 20 distribution centers and retail stores. xpedx e-Business operations recorded more than \$1.2 billion in 2006 sales and include one of the largest business-to-business e-commerce sites, xpedx.com, as well as suiteshoponline.com for graphics professionals. ###

Editor's Note: xpedx is always spelled all lower case.

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