



**FOR IMMEDIATE RELEASE**

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**XPEDX, MAJOR U.S. DISTRIBUTOR, DOUBLES ITS SIZE IN METRO  
COLUMBUS WITH NEW DISTRIBUTION CENTER**

**Company says new 68,000-square foot Grove City distribution center built to meet growing demand, delivery needs of printer/publishers, manufacturers, retailers and other area customers**

COLUMBUS, Ohio, Friday, March 30, 2007—xpdx, a large metropolitan Columbus distributor, said it will begin operations on Monday, April 2, at its new distribution/logistics center and offices in the town of Grove City, OH. By moving from its current location in eastern Columbus, xpdx will double its square footage, triple its warehouse capacity, and increase its proximity to core customers including printers/publishers, manufacturers, government entities, retail trade, and health organizations.

xpdx has tripled its warehouse capacity through a highly efficient internal design. Increasing capacity enables same-day delivery to commercial printers and other customers looking to reduce inventories and the costs associated with on-site storage.

“Business owners want quick access to a wide range of products and they are looking to key suppliers, like xpdx, to increase frequency of delivery,” said Mike Kroger, general manager. “Expanding our warehouse space has the effect of freeing up space on our customers’ floors, as well as capital they would otherwise have invested in inventory.”

Frequent delivery is critical to commercial printers who must meet their customers’ demands for quick turnaround on jobs. Columbus is the 28th largest print market in the United States and is historically a key customer segment for xpdx.

The 68,000-square foot structure is “right sized” to handle the company’s projected growth in the print, packaging and facility supplies markets. It is located at 3420 Urbancrest Industrial Drive in the Urbancrest Industrial Park and offers ease of access to I-270, I-670, I-70, I-71, and state Route 315 and Route 33.

From its Grove City location, xpdx will service a large part of central and southern Ohio. The service area extends north to Marysville, east to Zanesville, west to London and south to Parkersburg, West Virginia. Before the move, xpdx employed a hub and spoke model transporting inventory north from its Cincinnati distribution center. By increasing local inventory customers will receive faster access to key supplies and



equipment. Together with xpedx divisions in Cleveland, Dayton and Cincinnati, the company serves printers and publishers, manufacturers, state and local government, retailers and other businesses across Ohio.

“xpedx is a national distribution leader but it is our responsive, local service that distinguishes us in this and every market,” Kroger said. “This expansion reflects our deep commitment at the local level.”

xpedx has roots in the community dating back to the 1920s. The company has grown by acquisition and has formerly operated as Scioto Paper, Chatfield Paper, Mead, and Zellerbach in the greater Columbus area.

As the company has grown, graphics, packaging and facility supplies and equipment have been incorporated into the product offering. The Grove City location will accommodate a printing paper sample room and equipment showroom, providing xpedx customers on-site demonstrations of its packaging equipment offering.

The xpedx Columbus division will maintain its current staff of 32 employees including customer service, sales, segment specialists, equipment technicians, and warehouse personnel. The Columbus division phone numbers are 614-871-2105 and 800-282-6425.

### **About xpedx and its businesses**

xpedx, an International Paper company, is North America’s leading marketer and distributor of printing papers and graphics supplies and equipment. It is also a major U.S. distributor of packaging supplies and equipment and facility supplies and equipment. xpedx has more than 7,000 employees in 250 locations in North America. Customers include commercial printers, publishers, manufacturers, retailers, facility managers and companies across many industry segments.

In addition to delivering the world’s largest offering of printing papers from a single source, xpedx provides graphics professionals with advanced digital prepress equipment, hardware and graphics software, Ryobi presses and digital workflows, color management tools, finishing, bindery and packaging systems. xpedx also offers detailed operations analysis, advice and financing to help make a customer’s printing operations more efficient and profitable. xpedx is also one of the largest providers of post-consumer waste content and recycled printing papers in North America. In 2006 xpedx became the only paper merchant to receive national chain-of-custody certification for standards established by the Sustainable Forestry Initiative (SFI) and Forest Stewardship Council (FSC). xpedx SFI certification is for all coated and uncoated papers; xpedx FSC certification is for writing, text and cover papers and all coated papers.



Other xpedx owned-and-operated businesses include New York-based Bulkley Dunton; Lenexa, KS-based xpedx Printing Technologies/Ryobi; the xpedx National Technology Center (NTC), a pre-press laboratory and demonstration center based in metropolitan Cleveland, Ohio, as well as a network of 135 retail paper stores in 32 states that operate under the names xpedx Paper & Graphics, xpedx Paper Store, If It's Paper and Arvey Paper & Office Products. In Mexico, xpedx owns and operates 20 distribution centers and retail stores. xpedx operates one of the largest business-to-business e-commerce sites, [xpedx.com](http://xpedx.com), as well as [suteshoponline.com](http://suteshoponline.com) for graphics professionals. ###

Editor's Note: xpedx is always spelled all lower case.

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