



**FOR IMMEDIATE RELEASE**

February 19, 2007—9:00 a.m. EST

**TIM SAWYER NAMED VICE PRESIDENT  
OF MARKETING, GRAPHICS, FOR XPEDX**

LOVELAND, Ohio, February 19, 2007—Tim Sawyer has been named vice president of marketing, Graphics, for xpdx, the only U.S. distributor to offer graphics equipment and consumables together with the largest selection of printing papers from a single source. He will be based out of the company's headquarters in Loveland, Ohio, and will report to Guy B. Belew, vice president of Marketing, xpdx.

Sawyer will work to increase value for xpdx printing customers, strengthening an already robust graphics offering that goes beyond distribution. xpdx provides graphics professionals with advanced digital prepress equipment, hardware and graphics software, Ryobi presses and digital workflows, color management tools, finishing, bindery and packaging systems. xpdx also offers detailed operations analysis, advice and financing to help make a customer's printing operations more efficient and profitable. xpdx is one of the largest providers of post-consumer waste content and recycled printing papers in North America. It is also the only U.S. paper distributor to be nationally certified for chain of custody.

“Tim has served the printing industry for his entire career. His knowledge of printing, graphics manufacturing, and distribution networks makes him uniquely qualified to create strategic growth opportunities for xpdx and our customers,” Belew said. “Tim is well connected, respected by our suppliers, and brings a broad understanding of international business practices to xpdx.”

Sawyer has a 30-year career in the printing and graphics industry. He most recently served as director, Prepress Consumables Business, for Eastman Kodak Company where he was responsible for the marketing and product management of the consumables business in the Greater Asia region. Prior to this, Sawyer worked in a variety of national positions with Eastman Kodak and other graphics manufacturers. He learned the printing business from the ground floor up, working for medium and large U.S. commercial printing companies as pressroom foreman, manager, and ultimately plant manager.

“This collective experience has given me a unique perspective,” Sawyer said. “It helps me understand the challenges printers and their customers are faced with today in a competitive global environment. My goal is to build on the value xpdx brings to printers



and customers through offering the right products, solutions, services and strategies that customers are expecting.”

### **About xpedx and its businesses**

xpedx, an International Paper company (NYSE: IP), is North America’s largest marketer and distributor of printing papers and graphics supplies and equipment. It is also a major distributor of packaging supplies and equipment and facility supplies and equipment. The company, which posted more than \$6.7 billion in 2006 revenues, has more than 7,000 employees in 250 locations in North America. Customers include commercial printers, publishers, manufacturers, retailers, facility managers and companies across many industry segments.

Other xpedx owned-and-operated businesses include New York-based publishing papers distributor Bulkley Dunton; Lenexa, KS-based xpedx Printing Technologies/Ryobi; the xpedx National Technology Center (NTC), a pre-press laboratory and demonstration center in metropolitan Cleveland, Ohio, as well as a network of 135 retail paper stores in 32 states that operate under the names xpedx Paper & Graphics, xpedx Paper Store, If It’s Paper and Arvey Paper & Office Products. In Mexico, xpedx owns and operates 20 distribution centers and retail stores. xpedx operates one of the largest business-to-business e-commerce sites, xpedx.com, as well as suiteshoponline.com for graphics professionals. ###

Editor’s Note: xpedx is always spelled all lower case.

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